

As per revised/new

syllabus June 18

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**8126**

**M.B.A. Examination**

**MANAGEMENT PROCESS AND  
ORGANIZATIONAL BEHAVIOUR**

**Paper-101**

**(Semester-I)**

**Time : Three Hours]**

**[Max. Marks :**

**{ Regular : 60**

**{ Pvt. / ICDEOL : 100**

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt five questions in all, selecting *one* question from each unit.

**UNIT-I**

1. 'Management is the set of functions directed at the effective and effective utilization of 'resources in the pursuit of organizational goals'. Discuss the statement and elaborate different kinds of managers.

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[P.T.O.]

2. Discuss the contribution of scientific management and the administrative management approaches to the evolution of management thought.

## **UNIT-II**

3. Elaborate the formulation of plans at corporate and business levels.
4. Explain the decision-making process. How can decision-making be made creative?

## **UNIT-III**

5. What is the role and importance of Job Specialization, Departmentalization and Reporting Relationships in the structure and design of an organization?
6. Discuss emerging challenges for the field of organizational behaviour.

## **UNIT-IV**

7. Describe major causes of Individual Differences. How can individual differences be utilized for effective management of people ?
8. What are important determinants of personality? Discuss the personality attributes that are relevant to managers.

## UNIT-V

9. How do groups evolve? Describe the stages through which groups pass through.
  10. Discuss Behavioural and Contingency theories of Leadership.
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**M.B.A. Examination**

**MANAGEMENT SCIENCE-(I)**

**Paper-102**

**(Semester-I)**

Time : Three Hours]

[Max. Marks : { Regular : 60  
Pvt./ICDEOL : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, by selecting *one* question from each of the *five* units. Each question carries equal marks.

**UNIT-I**

1. (a) What are the important steps involved in a statistical enquiry? Explain. 9/15
- (b) What purposes do the measures of central tendency and measures of dispersion serve? 3/5

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2. The marks at an examination by 120 students are given below :

Marks	No. of Students
0-5	8
5-10	12
10-15	28
15-20	27
20-25	25
25-30	15
30-35	5

Reorganize the data by cumulative frequency distribution, percentage frequency distribution, and relative frequency distribution. Also represent the data using histogram, frequency polygon, and frequency curve. 12/20

### UNIT-II

3. (a) "Correlation and regression analysis are the two sides of the same coin." Explain. 6/10
- (b) Distinguish among the simple correlation, multiple correlation, and partial correlation. 6/10
4. (a) A problem in Mathematics is given to three students. The probabilities of solving it by them are  $\frac{7}{8}$ ,  $\frac{6}{7}$ , and  $\frac{5}{6}$  respectively. Find the probability that the problem (i) will be solved, (ii) will not be solved.

6/10

- (b) State the important properties of a normal curve. 6/10

### UNIT-III

5. (a) What are the properties of a good estimator? 3/5
- (b) What is a Hypothesis? Differentiate between Null hypothesis and Alternative hypothesis from the point of view of testing. What are Type I and Type II Errors in hypothesis testing? 9/15
6. (a) A firm is manufacturing electric tube lights. The quality control manager wants to estimate the mean life of the tubes. A random sample of 64 tubes observed for life showed a mean life of 1150 hours and a standard deviation of 40 hours. Construct a 95% confidence interval for the mean life of the tubes manufactured by the firm. 6/10
- (b) In a big city, 550 men out of a sample of 950 men were found to be smokers. Does this information, at 5% level of significance, support the view that the majority of men in this city are smokers? 6/10

### UNIT-IV

7. (a) What do you mean by non-parametric tests? In what aspects these tests are different from parametric tests? What are the advantages of non-parametric tests? 6/10

(b) What is Sign Test? Explain with the help of an example.

6/10

8. (a) What is chi-square test of independence? Explain with the help of an example.

(b) Three different brands of king-size cigarettes were tested for tar content in a pack of 10 cigarettes. The tar content observed in milligrams for the three brands is as presented below :

Gold Flake :	22	22	23	24	27	30
Wills :	18	19	23	20	21	31
Classic :	25	26	28	29	31	32

Verify that there is no significant difference in the three brands of cigarette in terms of tar content. Use the Kruskal-Wallis test ( $\chi^2 = 5.99$  for 2 d.f. and at 5% level of significance).

6/10

## UNIT-V

9. What is a time series? What are the components of a time series? What are the purposes and benefits of time series analysis? Explain.

12/20

10. What are the methods of measuring trend, and seasonal variations in a time series?

12/20

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**M.B.A. Examination**

**MANAGERIAL ECONOMICS**

Paper : 103

(Semester-I)

Time : Three Hours]

[Maxi. Marks :

{ Regular : 60

{ Pvt. / ICDEOL : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, selecting *one* question from each Unit. Each question carries equal marks.

**UNIT-I**

1. What do you understand by economics as a discipline ? Explain its scope and significance.
2. Write down various functions of economic system in an economy of nation.

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[P.T.O.]



## UNIT-II

3. Define managerial economics and explain its fundamental concepts.
4. Differentiate equi-marginal and discounting principles of managerial economics with suitable examples.

## UNIT-III

5. What are the types and determinants of demand ? Explain.
6. Write down different approaches to forecasting.

## UNIT-IV

7. Define break-even analysis and elaborate its relevance in production.
8. Explain nature, type and managerial uses of cost.

## UNIT-V

9. Write down the psychological aspects of pricing.
10. Discuss methods and strategies implemented during price determination under monopoly.

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**M.B.A. Examination**  
**BUSINESS ENVIRONMENT**

Paper : 104

(Semester-I)

Time : Three Hours] [Max. Marks : { Regular : 60  
Pvt./ICDEOL : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, selecting *one* question from each unit. All questions carry equal marks.

**UNIT-I**

1. What is systems approach to business ? What are the various components of business environment and how business environment can be scanned ?
2. Write short notes on the following :
  - (a) Contemporary Business Scene in India.
  - (b) Need and importance of Environment Scanning for Business.

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[P.T.O.]

## UNIT-II

3. What is Foreign Direct Investment ? Why it is important for the host country ? How FDI impacts the Business Environment ?
4. Write short notes on the following :
  - (a) Liberalisation and Business Environment.
  - (b) Impact of government policies on Business and its Environment.

## UNIT-III

5. Discuss the salient features of new industrial policy. Explain the impact of middle class revolution on the Business Environment in India.
6. Write short notes on the following :
  - (a) Urbanisation and Business Growth in India.
  - (b) Business Support Systems and Financial Structure of Indian Economy.

## UNIT-IV

7. Discuss the role of technology for the growth and expansion of business. Comment on the issue of Technology Transfer and Business Environment.

8. Write short notes on the following :

- (a) Centre-State Relations and Business Environment.
- (b) Patenting Laws.

### UNIT-V

9. Write an elaborated note on 'WTO'. How the various provisions of WTO have changed the International Business Environment ?

10. Write short notes on the following :

- (a) Business Environment in 21st century.
  - (b) Polity and Economy.
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**M.B.A. (Ist Semester) Examination**  
**INDIAN ETHOS AND VALUES**

Paper : 105

(Old Syllabus) *New Syllabus*

Time : Three Hours]

[Max. Marks :

{ Regular : 60  
{ Pvt./ICDEOL : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, selecting *one* question from each unit.

**UNIT-I**

1. Define ethics and also business ethics. Discuss the importance of ethics in business. 12/20
2. Write notes on the following :
  - (a) Ethical issues in digital era.
  - (b) Ethics and corporate governance. 12/20

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[P.T.O.]

## UNIT-II

3. Explain the meaning of 'Value'. Discuss the relevance of values in modern management. 12/20
4. Explain the relevance of human values in :
  - (a) Leadership.
  - (b) Stress Management. 12/20

## UNIT-III

5. Write an essay on the need, initiatives and practices of Waste Management in India. 12/20
6. Briefly explain :
  - (a) Need of sustainable Forest Management.
  - (b) CSR. 12/20

## UNIT-IV

7. What is Mediation ? What are its types ? How mediation improve inner capacity ? 12/20
8. Write notes on the following :
  - (a) Work Ethos.
  - (b) Spirituality at Workplace. 12/20

## UNIT-V

9. Write an essay on dominant Indian values. 12/20
10. What is Globalisation ? Discuss why values are important in global change ? 12/20
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**8133**

**M.B.A. (1st Semester) Examination**  
**ACCOUNTING FOR MANAGERS**

Paper : 106  
(New Syllabus)

Time : Three Hours] [Max. Marks : { Regular : 60  
Pvt./ICDEOL : 100

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, selecting *one* question from each unit. All questions carry equal marks.

**UNIT-I**

1. Define Accounting. Give the main divisions of accounting and discuss the scope of each.
2. What do you mean by Trial Balance ? Discuss the main objectives, limitations and methods of preparing a trial balance.

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## UNIT-II

3. Explain the following adjustments and treatment in final accounts :
- (a) Loss of stock by fire.
  - (b) Goods given away as charity.
  - (c) Goods taken by proprietor for personal use.
  - (d) Contingent Liability.
4. A Ltd. Co. issued 50,000 shares of Rs. 100 each payable as follows : Rs. 20 on application; Rs. 30 on allotment; Rs. 25 on first call; and Rs. 25 on second and final call.

The Company received applications for 4000 shares and all these applications were accepted. All sums due on allotment, first call, and second and final call were received except the final call on 400 shares. These 400 shares were subsequently forfeited by the Company and re-issued to B as fully paid at Rs. 80 per share.

Give journal entries in the books of the Company.

## UNIT-III

5. Define "Depreciation". Explain its significance. Elucidate the factor that affect depreciation. Explain its effect on profit and loss account as well as balance sheet.

6. Calculate the rate of depreciation under straight line method.

	Particular of Machine Rs.	Expenses to be Capitalised (Rs.)	Estimated Residual Value (Rs.)	Expected Useful Life Year
(i)	24,000	6,000	12,000	4
(ii)	5,100	900	600	10
(iii)	13,500	1,500	3,000	10
(iv)	60,000	15,000	7,500	5

#### UNIT-IV

7. What is Funds Flow Statement ? Give specimen of changes in Working Capital and Funds Flow Statement.
8. Discuss the managerial uses of Funds Flow Statement.

#### UNIT-V

9. "Pricing decision involves various aspects under various situations." In the context of this statement discuss the role of managerial costing under various situations.
10. From the following data calculate :
- (a) Gross Profit Ratio.
  - (b) Net Profit Ratio.
  - (c) Working Capital Turnover Ratio.

(d) Return on capital employed.

Net sales Rs. 30,00,000 Cost of sales Rs. 20,00,000

Net Profit Rs. 3,00,000, Current assets Rs. 6,00,000

Current liabilities Rs. 2,00,000, Paid-up share

Capital Rs. 5,00,000, Debentures Rs. 2,50,000.